

Utility Procurement - Pays Dividends

Man-hours Reclaimed
2400

Annual Savings of
£100,000

Utility Accounts
2400

With rising prices, the need to contain and where possible to reduce costs plus around 8 contracts up for renewal every week of the year our client felt like they were fighting a losing battle on utilities.

Conservatively each account was taking around 3 hours to resolve - assessing the renewal offer, going to the market for competitive quotes, evaluating the proposals, terminating a contract (where necessary) and agreeing a new or existing supplier – which equates to 1200 man-hours or almost 36 weeks of the year.

Thirty-six weeks of the year is just for renewing a supply. It doesn't take into account the time required to check and validate the bills at the end

of each month ensuring there are no anomalies or mistakes on the part of the supplier (a not uncommon problem) and resolving issues when there are.

Add another 15 minutes each month for each account and that equates to another 1200 man-hours.

By taking over the day to day responsibility and management of the 400 accounts Seymour Hicks has, using our market knowledge and relationships, helped our client save over £100,000 on renewal prices plus saved the business 2400 man-hours each year.

"We have never come across a utilities consultant such as Seymour Hicks and in Lottie, they have a priceless asset. Speak to Lottie if you are considering changing utility consultants.... electricity, gas, water....In fact, speak to Lottie if you have not considered changing utility consultants." - **Property Management Client**